

# A New Goal Programming Approach for Cross Efficiency Evaluation

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**Abstract** Cross efficiency evaluation was developed as an extension of DEA. But the traditional DEA models usually have alternative optimal solutions and, as a result, cross efficiency scores may not be unique. It is recommended that without changing the DEA efficiency scores, the secondary goal should be introduced for optimization of the inputs/outputs weights. Several reports evaluated the performance ranking of DMUs by optimizing the rank position. These reports used ILP models for computation appropriate weights in cross efficiency evaluation. However, the LP models are easier and more applicable than ILP models. The present work proposes a goal programming model (LP model) that could be used as a secondary goal to choose suitable weights in cross efficiency evaluation. Also, the Numerical examples are provided to illustrate the approach.

**Keywords:** Data envelopment analysis (DEA); Cross efficiency; Goal programming; Ranking.

## 1 Introduction

Data envelopment analysis (DEA) permits us to measure the relative efficiency of a group of peer entities called decision-making units (DMUs) with common inputs/outputs. While DEA is an effective approach in efficiency evaluation, it might be criticized due to its flexibility in selection of inputs/outputs weights. Therefore, the cross evaluation method was developed as a DEA extension tool that can be utilized to identify best performing DMUs and to rank DMUs.

The main idea of cross efficiency evaluation is to use DEA in a peer evaluation mode instead of a self-evaluation mode, and there are two principal advantages: (1) it provides for a unique ordering of the DMUs; and (2) it eliminates unrealistic weight schemes without requiring the elicitation of weight restrictions from application area experts Anderson, Hollingsworth [1]. It is due to the cross efficiency evaluation has found a significant number of applications in various fields; see Chen [2], Wu et al. [3-5].

However, the DEA models usually have alternative optimal solutions and this non-uniqueness of the DEA optimal weights caused to arbitrarily generation of cross efficiency scores. It is due to this reason that the cross efficiency evaluation has also been extensively investigated theoretically. Sexton, Silkman [6] were the first who developed aggressive and

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benevolent formulations of cross efficiency to deal with the non-uniqueness issue. Doyle and Green [7, 8] presented slightly different secondary objective functions and showed how the cross efficiency evaluation could be used for various purposes. Similar thoughts also appeared in the articles of Anderson, Hollingsworth [1], Sun and Lu [9], Bao, Chen [10], Liang et al. [11, 12], Wu et al. [13, 14], Lam [15], Jahanshahloo, Lotfi [16], Ramon et al [17, 18], Wang et al. [19-23], Lim [24], Soltanifar and Shahghobadi [25].

In the present paper, we improve the ILP approaches proposed in Wu, Liang [14] and Contreras [26], by providing an LP model from perspective of goal programming which optimizes the rank priority of DMU under evaluation. Because of solving LP models, the proposed method is applicable and much easier than related methods like Contreras [26]. The rest of the paper is organized as follows. Section 2 gives a brief introduction to the cross efficiency and its main formulations. The new model for cross efficiency evaluation is developed in section 3. Numerical examples are presented in section 4, while section 5 is devoted to concluding remarks.

## 2 Cross efficiency evaluation

Consider  $n$  DMUs, each of which consumes  $m$  inputs to produce  $s$  outputs. Denote by  $x_{ij}$  and  $y_{rj}$  the inputs/outputs values of  $DMU_j$ . The self-efficiency score for  $DMU_o$  is measured by CCR model as follows:

$$\begin{aligned}
 \text{Max} \quad & \theta_{oo} = \frac{\sum_{r=1}^s u_{ro} y_{ro}}{\sum_{i=1}^m v_{io} x_{io}} \\
 \text{s.t.} \quad & \frac{\sum_{r=1}^s u_{ro} y_{rj}}{\sum_{i=1}^m v_{io} x_{ij}} \leq 1 \quad j = 1, \dots, n, \\
 & u_{ro} \geq 0 \quad r = 1, \dots, s, \\
 & v_{io} \geq 0 \quad i = 1, \dots, m.
 \end{aligned} \tag{1}$$

where  $\theta_{oo}^*$  is called CCR-efficiency score of  $DMU_o$  and  $DMU_o$  is considered to be efficient if and only if  $\theta_{oo}^* = 1$ . Furthermore, model (1) can be transform to the following LP problem:

$$\begin{aligned}
 \text{Max} \quad & \theta_{oo} = \sum_{r=1}^s u_{ro} y_{ro} \\
 \text{s.t.} \quad & \sum_{i=1}^m v_{io} x_{io} = 1, \\
 & \sum_{r=1}^s u_{ro} y_{rj} - \sum_{i=1}^m v_{io} x_{ij} \leq 0, \quad j = 1, \dots, n, \\
 & v_{io} \geq 0, \quad i = 1, \dots, m, \\
 & u_{ro} \geq 0, \quad r = 1, \dots, s.
 \end{aligned} \tag{2}$$

The self evaluation allows each DMU to be evaluated with the most favorable inputs/outputs weights so that  $\theta_{oo}^*$  is the best relative efficiency score can be achieved for  $DMU_o$ , whereas the peer evaluation requests each DMU to be evaluated with the weights determined by the other DMUs [23]. In other words, peer evaluation of  $DMU_j$  using the most favorable weights

of  $DMU_o$  is calculated based on the formula (3), where  $u^*$  and  $v^*$  are optimal solutions for model (2) when  $DMU_o$  is under evaluation:

$$\theta_{jo} = \frac{\sum_{r=1}^s u_{ro}^* y_{rj}}{\sum_{i=1}^m v_{io}^* x_{ij}}, \quad j = 1, \dots, n. \quad (3)$$

and finally

$$E_j = \frac{\sum_{k=1}^n \theta_{jk}}{n} \quad (4)$$

is referred as the cross efficiency score for  $DMU_j$ , which is simply the mean of the self and peer evaluations.

However, optimal weights obtained from model (2) are usually not unique. As a result, the efficiency scores defined in (3) are arbitrarily generated depending on optimal solution arising from the particular software in use [27]. Then, this non-uniqueness of the DEA optimal weights caused to arbitrarily generation of cross efficiency scores. To resolve this problem one remedy suggested by Sexton, Silkman [6] and was investigated by Doyle and Green (1994, 1995), is to introduce a secondary goal which optimizes the inputs/outputs weights while keeping unchanged the CCR efficiency scores.

Similar thoughts appeared in most of the theoretical papers about cross evaluation concept. Slightly different ideas can be found in Wu, Sun [28], Ruiz and Sirvent [29] and Yang, Ang [30]. Wu, Sun [28] proposed a weight balanced model where each DMU makes its own choice of weights without considering the effects on the other DMUs. Ruiz and Sirvent [29] make a choice of DEA weights looking for the profile without zeros with the least dissimilar weights, and then, they calculate the cross efficiency scores by using a weighted average of cross efficiencies in which the aggregation weights reflect the disequilibrium in the profiles of DEA weights used. Finally, Yang, Ang [30] consider all the possible weight sets in weight space, when cross efficiency scores are computed, and give each DMU an interval cross efficiency score.

### 3 Cross efficiency evaluation under the principle of rank priority of DMUs

To produce cross efficiency scores, Wu, Liang [14] and Contreras [26] were confining their attention to the case that the best ranking order is pursued for each DMU. Their ideas were based upon introducing ILP models to optimize the rank position of the DMU which is under consideration. However, solving ILP models are computationally intractable. Then, to improve their ILP approaches, we provide an LP model from perspective of goal programming which optimizes the rank priority of DMU under evaluation.

Liang, Wu [11] showed that determination of efficiency qualification can also be expressed equivalently based on the following deviation variable form:

$$\begin{aligned}
& \text{Min} \quad s_o \\
& \text{s.t.} \quad \sum_{i=1}^m v_{io} x_{io} = 1, \\
& \quad \sum_{r=1}^s u_{ro} y_{rj} - \sum_{i=1}^m v_{io} x_{ij} + s_j = 0, \quad j = 1, \dots, n, \\
& \quad s_j \geq 0, \quad j = 1, \dots, n, \\
& \quad u_{ro} \geq 0, \quad r = 1, \dots, s, \\
& \quad v_{io} \geq 0, \quad i = 1, \dots, m.
\end{aligned} \tag{5}$$

where  $s_o$  is the deviation variable for  $DMU_o$  and  $s_j$  is the deviation variable for  $DMU_j$  ( $j=1, \dots, n$ ). Based on this model,  $DMU_o$  is efficient if and only if  $s_o^* = 0$ .

Based on these deviation variables and by confining our attention to the case that the best ranking score is obtained for  $DMU_o$ , we need to minimize the slack variable  $s_o$  in such a way that it will be smaller than the other slack variables  $s_j$  (Note that  $s_j \geq s_o \quad \forall j \in J$ , implies that the efficiency score of  $DMU_o$  is larger than the DMUs in set  $J$ ).

In the absence of such an ideal solution, a reasonable objective is to treat such inequalities as goal achievement in goal programming approach. Then, by definition of positive and negative deviation variables for such inequalities, we solve the following goal programming model to minimize sum of the negative deviation variables. In this manner, we develop following model in an effort to further prioritize the  $DMU_o$  against the other DMUs.

$$\begin{aligned}
& \text{Min} \quad \sum_{j=1}^n \beta_j \\
& \text{s.t.} \quad \sum_{r=1}^s u_{ro} y_{rj} - \sum_{i=1}^m v_{io} x_{ij} + s_j = 0, \quad j = 1, \dots, n, \\
& \quad \sum_{r=1}^s u_{ro} \bar{y}_{ro} - \sum_{i=1}^m v_{io} \bar{x}_{io} = 0, \\
& \quad s_j - s_o - \alpha_j + \beta_j = 0, \quad j = 1, \dots, n, \\
& \quad u_{ro} \geq 0, \quad r = 1, \dots, s, \\
& \quad v_{io} \geq 0, \quad i = 1, \dots, m, \\
& \quad s_j \geq 0, \quad \alpha_j \geq 0, \beta_j \geq 0 \quad j = 1, \dots, n.
\end{aligned} \tag{6}$$

where  $(\bar{x}, \bar{y}) = (\theta_{oo}^* x_o, y_o)$  and  $\theta_{oo}^*$  is the efficiency score of  $DMU_o$ , and  $\alpha_j, \beta_j$  are positive and negative deviation variables for goal  $s_j \geq s_o \quad \forall j \neq o$ .

#### 4 Numerical examples

In this section, we examine the validity of proposed cross efficiency model with three numerical examples and illustrate its potential applications.

**Example 1:** Sexton, Silkman [6] considered a case of six nursing homes whose inputs/outputs data for a given year are reported in Table 1.

Table 2 shows CCR efficiency scores in second column, where 4 of 6 units are efficient. The third column shows the cross efficiency scores produced based on the proposed GP model and fourth column shows cross efficiency scores produced by Doyle and Green [7]

method. Moreover, Table 2 represents the rank of DMUs with three models in the parentheses, where results indicate that our ranking model in this case is close to model proposed by Doyle and Green [7] and in both models the most efficient unit is DMU<sub>1</sub>.

**Table 1** Inputs/outputs data

| DMUs             | Input1 | Input2 | Output1 | Output2 |
|------------------|--------|--------|---------|---------|
| DMU <sub>1</sub> | 1.5    | 0.2    | 14      | 35      |
| DMU <sub>2</sub> | 4      | 0.7    | 14      | 210     |
| DMU <sub>3</sub> | 3.2    | 1.2    | 42      | 105     |
| DMU <sub>4</sub> | 5.2    | 2      | 28      | 420     |
| DMU <sub>5</sub> | 3.5    | 1.2    | 19      | 250     |
| DMU <sub>6</sub> | 3.2    | 0.7    | 14      | 150     |

**Table 2** Efficiency scores and ranking

| DMUs             | CCR Eff.   | GP Cross Eff. | Cross Eff. using Doyle model |
|------------------|------------|---------------|------------------------------|
| DMU <sub>1</sub> | 1 (1)      | 1.1500 (1)    | 0.7639 (1)                   |
| DMU <sub>2</sub> | 1 (1)      | 0.9450 (3)    | 0.7004 (3)                   |
| DMU <sub>3</sub> | 1 (1)      | 0.9401 (4)    | 0.6428 (5)                   |
| DMU <sub>4</sub> | 1 (1)      | 1.0100 (2)    | 0.7184 (2)                   |
| DMU <sub>5</sub> | 0.9775 (5) | 0.9394 (5)    | 0.6956 (4)                   |
| DMU <sub>6</sub> | 0.8675 (6) | 0.9360 (6)    | 0.6081 (6)                   |

**Example 2:** Table 3 shows the input/output data of seven academic departments in a university. Table 4 shows CCR and cross efficiency scores of them by different models where the rank of DMUs is depicted in parentheses. Second column listed the CCR efficiency scores where 6 of 7 DMUs are efficient and we can't distinguish them. In our new GP model and benevolent model, the most efficient DMU is DMU<sub>6</sub> and rank of DMUs in two models is close to each other.

**Table 3** Inputs/outputs data

| DMUs             | Input1 | Input2 | Input3 | Output1 | Output2 | Output3 |
|------------------|--------|--------|--------|---------|---------|---------|
| DMU <sub>1</sub> | 12     | 400    | 20     | 60      | 35      | 17      |
| DMU <sub>2</sub> | 19     | 750    | 70     | 139     | 41      | 40      |
| DMU <sub>3</sub> | 42     | 1500   | 70     | 225     | 68      | 75      |
| DMU <sub>4</sub> | 15     | 600    | 100    | 90      | 12      | 17      |
| DMU <sub>5</sub> | 45     | 2000   | 250    | 253     | 145     | 130     |
| DMU <sub>6</sub> | 19     | 730    | 50     | 132     | 45      | 45      |
| DMU <sub>7</sub> | 41     | 2350   | 600    | 305     | 159     | 97      |

**Table 4** Efficiency scores and ranking

| DMU              | CCR Eff.   | Aggressive Cross Eff. | Benevolent Cross Eff. | GP Cross Eff. |
|------------------|------------|-----------------------|-----------------------|---------------|
| DMU <sub>1</sub> | 1 (1)      | 0.8788 (1)            | 0.9442 (3)            | 0.9149 (2)    |
| DMU <sub>2</sub> | 1 (1)      | 0.7219 (4)            | 0.9486 (2)            | 0.9030 (3)    |
| DMU <sub>3</sub> | 1 (1)      | 0.7301 (3)            | 0.7827 (6)            | 0.7280 (7)    |
| DMU <sub>4</sub> | 0.8197 (7) | 0.4018 (7)            | 0.6160 (7)            | 0.8216 (6)    |
| DMU <sub>5</sub> | 1 (1)      | 0.6259 (5)            | 0.8534 (5)            | 0.9000 (4)    |
| DMU <sub>6</sub> | 1 (1)      | 0.8126 (2)            | 0.9801 (1)            | 0.9262 (1)    |
| DMU <sub>7</sub> | 1 (1)      | 0.5966 (6)            | 0.8992 (4)            | 0.8870 (5)    |

With these two examples we showed that by using our new GP model, we can successfully compute cross efficiency scores and rank the DMUs which the results are close to Doyle and Green [7] results. But in example 3, we show that in some cases, the model suggested by Doyle and Green [7] can't explain the complete ranking.

**Example 3:** Cook and Kress [31] developed a DEA type model to rank the candidates in preferential election. The candidates are allowed to choose the most favorable weights to be applied to his/her standing. In this example, we utilized cross efficiency benevolent model and the proposed GP cross efficiency model. Suppose we have a case of twenty voters, each of whom is asked to rank four out of six candidates. The voting results are depicted in Table 5. For example, candidate b receives 4 first, 5 second, 5 third and 2 fourth placed votes.

**Table 5** Votes achieved by candidates

| Candidate | Standing 1 | Standing 2 | Standing 3 | Standing 4 |
|-----------|------------|------------|------------|------------|
| a         | 3          | 3          | 4          | 3          |
| b         | 4          | 5          | 5          | 2          |
| c         | 6          | 2          | 3          | 2          |
| d         | 6          | 2          | 2          | 6          |
| e         | 0          | 4          | 3          | 4          |
| f         | 1          | 4          | 3          | 3          |

**Table 6** Efficiency scores and ranking

| Candidate | CCR Eff.   | Benevolent Cross Eff. | GP Cross Eff. |
|-----------|------------|-----------------------|---------------|
| a         | 0.8125 (4) | 0.800 (4)             | 0.8090 (4)    |
| b         | 1 (1)      | 1.000 (1)             | 0.8330 (2)    |
| c         | 1 (1)      | 0.922 (3)             | 0.7728 (6)    |
| d         | 1 (1)      | 1.000 (1)             | 0.8350 (1)    |
| e         | 0.6875 (5) | 0.633 (6)             | 0.8250 (3)    |
| f         | 0.6875 (5) | 0.653 (5)             | 0.7960 (5)    |

Note that here with a same virtual input data, the additional weight restriction for outputs, used in Cook and Kress [31], is required because it means that the weight assigned to  $k^{\text{th}}$  place vote should be more than  $(k+1)^{\text{st}}$  place vote. Hence, we have:

$$u_r - u_{r+1} \geq 0, \quad r = 1, 2, 3 \quad (8)$$

The value of CCR efficiency scores for 6 candidates are listed in first column of Table 6 and 3 of 6 candidates are efficient. The second column of Table 6 shows cross efficiency of Doyle and Green [7] model where 2 of 6 candidates are efficient. In this case Doyle and Green [7] secondary goal can't give the complete ranking. However, the third column exhibits cross efficiency scores produced by proposed GP model and DMU<sub>d</sub> has the best rank. In other words, candidate d is the best one and our model can explain the complete ranking.

## 5 Conclusion

Because DEA weights generally are not unique, the related cross efficiency evaluation may not be unique either. This non-uniqueness phenomenon can undermine the usefulness of the cross efficiency method. The present research investigates to improve ultimate cross efficiency score of DMUs that is achieved by introducing a new secondary objective function as a goal programming method. The proposed model optimizes the rank priority of the DMU under evaluation based on linear programming. The procedure is illustrated with different examples to show the potential of it.

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